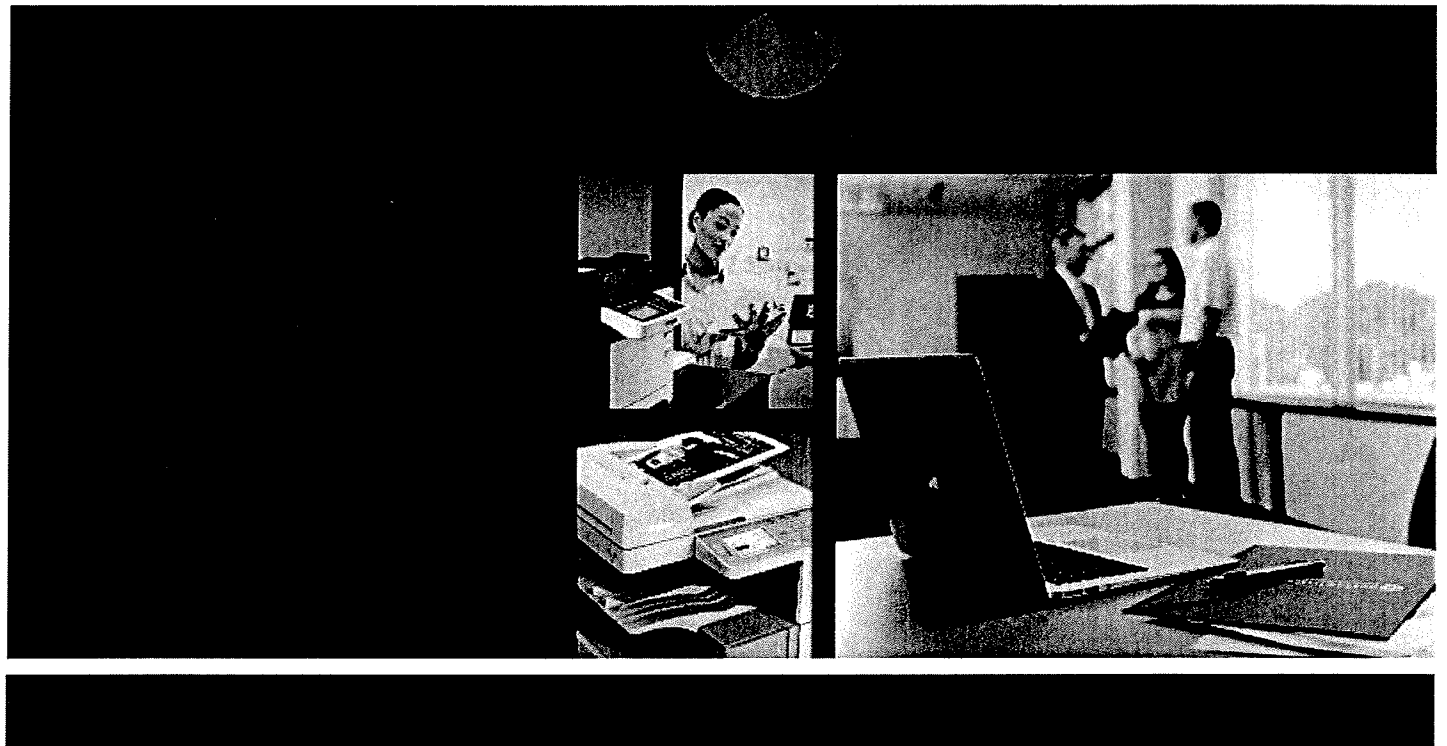




Copier Refresh Proposal

Prepared for: Town of Berry

Prepared by: Nate Roloff
August 24, 2017





Currently

Canon imageRUNNER Advance C2230 (ID# Z9699)

- Copy & Network Print at 30 pages per minute b&w or color
- Scan to Network File Folders and Email
- Super G3 Fax Board
- 2 x 550 Sheet Paper Drawers
- Staple Finisher
- Average Monthly Volume: 2,428 b&w / 625 color pages per month (12 Month Lookback)
- In-Service Date: May 2013

5 Year Lease.....\$192.36 per month

Maintenance Agreement

- All b&w pages billed monthly at \$.01612 per page x 2,300 = **\$37.08 per month**
- All color pages billed monthly at \$.10249 x 578 = **\$59.24 per month**

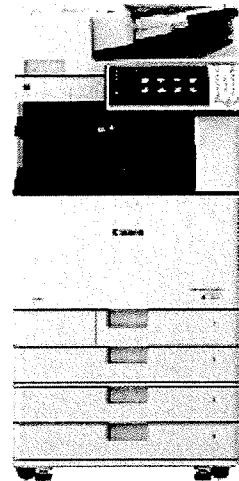
Total Current Monthly Spend.....\$288.68 per month

Service History: 8 Calls in 12 Months (Check Yellow Service Card)

Recommended Solution

Canon imageRUNNER Advance C3530i

- Copy & Network Print at 30 pages per minute b&w or color
- Scan to Network File Folders and Email
- Super G3 Fax Board
- 150 Sheet, Automatic Duplexing, Doc Feeder (single-pass)
- 2 x 550 Sheet Paper Drawers
- 100 Sheet Multi-Purpose Tray
- Staple Finisher
- 10.1" Color Touchscreen (fully customizable)



Picture may not represent actual configuration



Solution Investment

Canon imageRUNNER Advance C3530i – 30 Pages per Minute

End of Fiscal Promo (until September 30th)

5 Year Lease.....\$214.49 per month

- All b&w pages billed monthly at \$.0142 per page
- All color pages billed monthly at \$.0588 per page

After September 30th

5 Year Lease.....\$228.64 per month

- All b&w pages billed monthly at \$.015 per page
- All color pages billed monthly at \$.06 per page

Canon imageRUNNER Advance C3525i – 25 Pages per Minute

End of Fiscal Promo (until September 30th)

5 Year Lease.....\$190.31 per month

- All b&w pages billed monthly at \$.0142 per page
- All color pages billed monthly at \$.0588 per page

After September 30th

5 Year Lease.....\$201.50 per month

- All b&w pages billed monthly at \$.015 per page
- All color pages billed monthly at \$.06 per page

imageCARE Maintenance Agreement

Includes all toner, and service, including replacement parts, all labor, all preventative maintenance, all emergency calls, travel time, equipment modernization, and a replacement guarantee.

Network Consultation, Installation and Support

Network Connected Installations include the services of the GFC Digital Support Specialist and Business Analyst Team to manage System integration and training as well as unlimited free access to our Technical Support Center.

Delivery, Equipment Installation, Start-Up Supplies and Training Included.

Pricing valid for 30 days.

